



Effective Dates: 1/1/20 - 3/31/20

New CFMOTO ATVs, Sport SSVs and Utility SSVs					
Loan Term	Tier A	Tier B	Tier C	Model Year	Min. Amt. Financed
36 Months	4.99%	6.99%	8.99%	2017-2020	\$1,500
<p>*Example: Tier A Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$224.73 each. Interest rate is 4.99% [APR is 4.99%]. Tier B Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$231.52 each. Interest rate is 6.99% [APR is 6.99%]. Tier C Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$238.43 each. Interest rate is 8.99% [APR is 8.99%]. Rates advertised are based on Tier A Customers with credit scores of 730 or higher, Tier B Customers with minimum credit score of 700 and Tier C Customers with minimum credit score of 660.</p>					
60 Months	6.99%	8.99%	10.99%	2017-2020	\$4,000
<p>*Example: Tier A Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$148.46 each. Interest rate is 6.99% [APR is 6.99%]. Tier B Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$155.63 each. Interest rate is 8.99% [APR is 8.99%]. Tier C Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$163.01 each. Interest rate is 10.99% [APR is 10.99%]. Rates advertised are based on Tier A Customers with credit scores of 730 or higher, Tier B Customers with minimum credit score of 700 and Tier C Customers with minimum credit score of 660.</p>					

New CFMOTO ATVs, Sport SSVs and Utility SSVs - 1000cc Models Only					
Loan Term	Tier A	Tier B	Tier C	Model Year	Min. Amt. Financed
36 Months	3.99%	—	—	2017-2020	\$1,500
<p>*Example: Tier A Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$221.39 each. Interest rate is 3.99% [APR is 3.99%]. Rate advertised is based on Tier A Customers with credit scores of 730 or higher.</p>					
60 Months	5.99%	—	—	2017-2020	\$4,000
<p>*Example: Tier A Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$144.95 each. Interest rate is 5.99% [APR is 5.99%]. Rate advertised is based on Tier A Customers with credit scores of 730 or higher.</p>					

Standard Rates - New CFMOTO ATVs, Sport SSVs and Utility SSVs					
Loan Term	Tier A	Tier B	Tier C & below	Model Year	Min. Amt. Financed
36 Months	10.99%		12.99%	2015 and Higher	\$1,500
<p>*Example: Tiers A and B Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$248.74 each. Interest rate is 10.99% [APR is 11.90%]. Tier C Customers: On financed amount of \$7,500, your down payment is \$0 with 36 monthly payments of \$255.99 each. Interest rate is 12.99% [APR is 13.91%]. Rates advertised are based on Tier A and B Customers with credit scores of 700 and higher and Tier C Customers with a minimum credit score of 660.</p>					
60 Months	11.99%		13.99%	2015 and Higher	\$4,000
<p>*Example: Tiers A and B Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$168.99 each. Interest rate is 11.99% [APR is 12.57%]. Tier C Customers: On financed amount of \$7,500, your down payment is \$0 with 60 monthly payments of \$176.76 each. Interest rate is 13.99% [APR is 14.58%]. Rates advertised are based on Tier A and B Customers with credit scores of 700 and higher and Tier C Customers with a minimum credit score of 660.</p>					

General Requirements:

- Minimum Loan Amount: \$1,500 unless noted otherwise | Maximum Loan Amount: \$50,000, unless noted otherwise
- On standard rates, a customer loan origination fee may apply.

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